

**Table 1**  
**Québec Venture Capital Pool Grows in 2003**  
 Québec (\$ Millions)

	<b>2003</b>	<b>2002</b>
Capital Under Management	\$11 700	\$11 166
New Funds Raised	\$1 068	\$1 322
Capital Available for Investment**	\$4 034	\$3 804

\* As of December 31 for all but labour-sponsored venture capital funds which are measured as of March 1 of the following year.

\*\* For all labour sponsored venture capital funds, 40% of total capital under management has been excluded to determine capital available for investment given requirements for liquid reserves for redemption, etc.

*Prepared for Réseau Capital by Macdonald & Associates Ltd.*

Table 2

**Québec Captures Bigger Share of All Industry Dollars**  
 Venture Capital Investment Activity by Investee Location\*

	2003				2002			
	Financings		Amount		Financings		Amount	
	#	%	\$(mm)	%	#	%	\$(mm)	%
British Columbia	47	7	108	7	73	9	302	12
Alberta	25	4	46	3	28	4	87	3
Saskatchewan	20	3	22	1	26	3	48	2
Manitoba	26	4	18	1	32	4	34	1
Ontario	190	28	662	45	224	28	1 304	52
Quebec	359	53	575	39	395	50	720	28
Atlantic Canada	16	2	56	4	18	2	34	1
<b>Total</b>	<b>683</b>	<b>100%</b>	<b>\$1 487</b>	<b>100%</b>	<b>796</b>	<b>100%</b>	<b>\$2 529</b>	<b>100%</b>

\* Investee location defined as place of principal facility.

*Prepared for Réseau Capital by Macdonald & Associates Ltd.*

Table 3

**Trend Towards Follow-On Financings**

Venture Capital Investment Activity; New vs. Follow-On Investments' Québec

	<b>2003</b>		<b>2002</b>	
	<b># Financings</b>	<b>\$ Invested(mm)</b>	<b># Financings</b>	<b>\$ Invested(mm)</b>
New	141	166	147	221
Follow-on	218	409	248	499
<b>Total</b>	<b>359</b>	<b>\$575</b>	<b>395</b>	<b>\$720</b>

*Prepared for Réseau Capital by Macdonald & Associates Ltd.*

**Table 4**

**Focus is on Québec Early Stage Firms**  
 Venture Capital Investment Activity by Stage; Québec

Stage	2003				2002			
	Financings		Amount		Financings		Amount	
	#	%	\$(mm)	%	#	%	\$(mm)	%
Early Stage	175	49	289	50	194	49	254	35
Expansion	145	40	234	41	136	34	381	53
Acquisition/Buyout	11	3	23	4	15	4	34	5
Turnaround	19	5	18	3	39	10	42	6
Other	9	3	11	2	11	3	9	1
<b>Total</b>	<b>359</b>	<b>100</b>	<b>575</b>	<b>100</b>	<b>395</b>	<b>100</b>	<b>720</b>	<b>100</b>

*Prepared for Réseau Capital by Macdonald & Associates Ltd.*

Table 5

**Québec Life Sciences Leads Other Sectors in 2003**  
 Venture Capital Investment Activity by Sector

INDUSTRY	2003				2002			
	Financings		Amount		Financings		Amount	
	#	%	\$(mm)	%	#	%	\$(mm)	%
Biotechnology	48	13	176	31	54	14	150	21
Medical/Health Related	21	6	36	6	27	7	66	9
Communications	17	5	38	7	20	5	103	14
Computer Related	46	13	73	13	62	16	78	11
Internet Related	13	4	15	3	20	5	43	6
Electronics	39	11	65	11	40	10	125	17
Other Technology	22	6	23	4	27	7	20	3
<i>Total (Technology)</i>	<i>206</i>	<i>57%</i>	<i>426</i>	<i>74%</i>	<i>250</i>	<i>63%</i>	<i>585</i>	<i>81%</i>
Consumer Related	69	19	86	15	55	14	51	7
Manufacturing	38	11	28	5	63	16	74	10
Miscellaneous	46	13	35	6	27	7	10	1
<i>Total (Traditional)</i>	<i>153</i>	<i>43%</i>	<i>149</i>	<i>26%</i>	<i>145</i>	<i>37%</i>	<i>135</i>	<i>19%</i>
<b>Total</b>	<b>359</b>	<b>100%</b>	<b>575</b>	<b>100%</b>	<b>395</b>	<b>100%</b>	<b>720</b>	<b>100%</b>

*Prepared for Réseau Capital by Macdonald & Associates Ltd.*